

Strategic consultancy enables Procurement and Supply Chain function to excel and satisfy business expansion

CHALLENGE

Our client, a rapidly expanding Facilities Management company recognised that to keep pace with client demands and prepare for new markets and service offerings they had to examine their Procurement and Supply Chain ways of working.

They needed to adopt best of breed practices to differentiate and add value for their clients, applying the changes whilst maintaining a high service standard to their clients

SOLUTION

A thorough review of the internal team and their activities was conducted focusing on people, process and technology. Once the 'As-is' position was determined and a 'gap analysis' was prepared, a Future State blueprint was developed. The transformation plan spanned 5 months and included a re-structured team, revised processes and the introduction of improved IT enablers.

The project was led by an experienced Project Manager ensuring on time and quality delivery, which was assisted by subject matter experts who understood the client's business needs and aspirations.

Throughout the project comprehensive reporting and insight enabled informed decision making for the client's senior management team.

RESULTS THAT SPEAK FOR THEMSELVES

The professional services provided accrued the following benefits for the client:

- ⇒ Provision of a clear blueprint for transformation
- ⇒ Clear definition of the hard and soft business benefits delivered through transformation
- ⇒ Identifying and delivering 'quick wins' throughout the engagement
- ⇒ Subject matter expertise supporting senior management decision making